

Enabling Connected Government



Empowering Federal Customers for over 35 Years

York Telecom, d.b.a. Yorktel, is a premier supplier of products and services for Unified Communication and Collaboration, A/V facilities design-build, digital media & events production, and Microsoft modern workplace solutions. Yorktel solutions enable government and commercial clients to connect securely within, between and outside their agency organizations. Our in-house expertise and partner network bring world-class capabilities to create productive, efficient and attractive work environments. Contact us to see how our **35 years' experience** building trusted consulting, assessment, design-build, support and maintenance capabilities can be put to your advantage.

Yorktel Solutions and Services At-A-Glance

Digital Workplace Facilities

- Create powerful, yet simple-to-use collaboration experiences.
- Consolidate maintenance of existing facilities and work towards workplace standards for increased productivity and reduced costs.
- Integrate brand-hybrid deployments of desktop, room and mobile solutions into a seamless IT-enabled digital workplace experience.
- Develop agency-appropriate room standards for huddle spaces, conference rooms, auditoriums, briefing centers, hospital paging systems, courtrooms, operations' centers and more.

Media Production Services

- **Event** — Turnkey production of webcasts, video-streaming, C-level town hall meetings, 2D/3D for large venue, video walls etc.
- **Content Creation** — Capture your message from script to screen and convey it to your target internal and external audience.
- **Digital Signage** — Deployments at any scale and complexity on “as a service” or privately-owned basis.
- **Content Management** — Manage your digital media assets and archives.



Premier Microsoft Solutions Partner

- Multiple Gold and Silver Competencies, including Cloud Platform, Collaboration and Content, Enterprise Mobility and Security.
- Consultancy, Training, Management and Maintenance services.
- Authorized Surface products retailer Surface Pro, Surface Hub.
- Office 365, Windows 10, EMS, Skype for Business, Teams Gateway, Teams Voice, Exchange, SharePoint, Azure AD – virtually everything you need for the MS Modern Workplace, Intelligent Communications and desktop experience.

Managed Continuity Services

- Comprehensive VTC, UC and AV Monitoring and Management services.
- Multi-lingual 24/7 Help Desk, Break-Fix Global Dispatch, Distributed Video Network Operations Centers (VNOCs).
- On-site staffing, troubleshooting, managed upgrade processes, proactive problem identification and automatic incident reporting and resolution.

Acquisition Flexibility

- Acquisition options available for capital or operating budgets.
- Purchase, lease or subscribe using “as a service” acquisition model.

Public Sector Clients

- Civilian: DHS, DOC, DOD (all branches), DOE, DOED, DOJ, FDA, HHS, NASA, SSA, VA, Treasury, and USDA
- DoD: Army, Navy, Air Force, and Marines
- SLED: City of Houston, State of New Jersey, State University of New York

Yorktel Experience

- Gov. contractor for 35+ years
- 10,000+ AV and VTC facilities under active management
- Over 4,000 feature-rich, interactive webcasts annually
- Emmy-winning content
- Leading provider for the connected digital workplace
- Supplier of private and public cloud services for UC&C

Yorktel profile

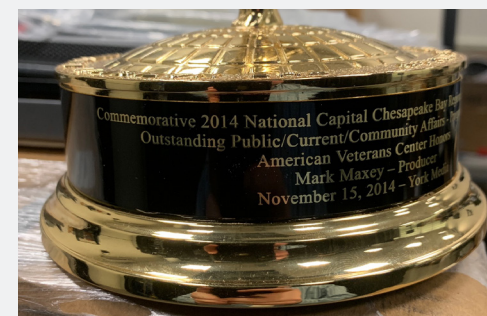
- SBA-Certified Minority-Owned Small Business
- DUNS #: 131658445
- CAGE Code: ONTL6
- US Fed TIN: 22-26-24906
- Offices: U.S., Europe & Middle East

Contracts Access

- GSA Schedule 70, 58, 00CORP (See over contract ID)
- ITES-3h, 3s (team partner)
- SEWP-V, Group B, C (team partner)
- First Source II (team partner)
- Alliant SB (team partner)

Awards

- Finalist ACT-IAC Top40 Innovation
- SCN (Systems Contractor News) Top 50 since 2012
- 2018 CRN MSP 500 award
- 2018 CRN Fast Growth 150 award
- 2014 Emmy, Best Documentary



| Solutions & Services | | |
|---|---|--|
| Modern Digital Workspace | Collaboration & Video | Services |
| <p>Construction / Renovation Consultant-spec bids Design-Build Room, Building, Campus</p> <p>Space Upgrade/refit Huddle space Conference rooms Classrooms Digital Signage Divisible rooms Auditoriums Briefing rooms Chapel Paging systems</p> <p>Facility Upgrade/Refresh</p> <p>Camera & Displays Projection Panels Video Walls Direct view LED Cameras</p> <p>Audio Assistive Listening (508c) Ceiling speakers/mics Line array Plane array</p> <p>Control Building controls Touch panel systems KVM switching Matrix switching</p> <p>Specialty 2D/3D Simulation Broadcast Studio Courtrooms SCIF (multi-class.) Stadiums and Arenas</p> | <p>Unified Communications</p> <p>Cloud Services MS 0365 (+Skype/Teams) BlueJeans Univago Univago HE (healthcare) WebEx Teams Zoom</p> <p>Private Infrastructure Cisco Microsoft Pexip Poly</p> <p>Room Endpoints Avocor Cisco Crestron Microsoft Poly SMART</p> <p>Desktop Lenovo, HP, MS Surface</p> <p>Media Production Storyboard Direction Studio & location shoot Still & Video Media Webcasting Live stream</p> <p>Other Specialty Healthcare, telehealth Room reservation sys. Video streaming IPTV Capture & distribution Global IP Trunking</p> | <p>Maintenance Continuity™ Service Plans Remote 2x7 Help Desk Incl. 'First call' Diagnosis & repair Onsite dispatch Onsite staffing AV & VTC extended warranty OEM warranty facilitation Preventive Maintenance</p> <p>Staffing Solutions AV Support VNOC support IT Support</p> <p>Professional Services Microsoft Consulting Network Assessments Security Assessments UC Architecture Private VNOC design-build User & Admin Training</p> <p>Specialty AV/UC "as a Service" Acoustic analysis Managed, hosted UCC Infrastructure</p> |

NAICS Codes (see SAM.GOV profile for complete list)

334111, 334210, 334310, 334220, 334290, 334419, 339112, 512110, 512191, 519130, 517311, 541512

Industry Association Memberships

- AVIXA Platinum
- AFCEA International
- ACT-IAC

Authorized Resellers

Barco, Biamp, BlueJeans, Cisco, Crestron, HP, Legrand, Lenovo, LG, Microsoft, Planar, Pexip, Poly, Samsung, Sharp, Zoom

Certifications

- ISO 9001:2015 Certified
- ISO 27001 (US) Certified
- HIPAA Compliant (US)
- Crestron Elite Certification
- AVIXA CTS - Gold Certified Audio Video Solutions Provider (CAVSP)
- AVIXA CTS - General, Design and Installation
- International Communications Industries Association (ICIA) Member
- See complete list at <https://www.yorktel.com/about-us/certifications-2/>

GSA Schedule

- GSA Schedule 70, GS-35F-0493K and 47QTCA20D003K
- GSA Schedule 58, GS-03F-0039K
- GSA Schedule OOCORP 500, GS-07F-0404U

Contact Yorktel Federal Sales

Visit Yorktel online at <http://www.yorktel.com/Federal> or email govsales@yorktel.com. Follow Yorktel on Twitter: @yorktelcorp.

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