

# Modernizing Collaboration in Your Connected Workforce



## Empowering Our Customers for over 35 Years

Yorktel is a leading global provider of comprehensive AV Integration, Continuity Managed Services, Consulting & Digital Transformation, Enterprise Collaboration, Media & Event Production, and Technology as a Service offerings, with 35 years of experience seamlessly integrating these solutions for customers around the globe.

Our hands-on strategic consulting and lifecycle management provides the peace of mind in knowing that your technology strategy is aligned with today's digital trends and in expert hands for the long term.

## Yorktel Solutions and Services At-A-Glance

### Audio Visual System Integration

As a top AV integration company, our history of global operations and vendor-agnostic expertise in audio visual system integration ensures that your people focus less on meeting infrastructure and more on meaningful outcomes. Having achieved the highest levels of industry certifications, we integrate innovative and intuitive AV solutions designed to guide you to a more agile workplace.

### Continuity Managed Services

Yorktel's Continuity Managed IT Support Services provide comprehensive network monitoring and management for complete peace of mind. We leverage data collection, analysis, and reporting that informs and empowers your organization, taking the burden off your IT team so they can focus on their primary business objectives.

Our core set of modular components, including real-time monitoring & management, reporting & analytics, staffing augmentation and VNOC/Helpdesk, can be adjusted provide you with the flexibility to modify your managed services program to meet your business needs.

### Awards

- 2019 ACT-IAC Top 40 Innovation Finalist
- SCN (Systems Contractor News) Top 50 since 2012
- 2018 CRN MSP 500 award
- 2018 CRN Fast Growth 150 award

### Authorized Resellers

Barco, Biamp, BlueJeans, Cisco, Crestron, Legrand, LG, Microsoft, Planar, Pexip, Poly, Samsung, Sharp, Zoom

### Certifications

- ISO 9001:2015 Certified
- ISO 27001 (US) Certified (since 2014)
- HIPAA Compliant (US)
- Verified TRUSTe Privacy Certified

### Consulting & Digital Transformation Strategy

Yorktel's expert IT Consulting team draws from over 35 years of experience helping our customers achieve their strategic business objectives. From hardware to software, from the customer premise to the cloud, Yorktel has earned a reputation as a top IT Consulting firm with intimate knowledge of how to roadmap innovative IT solutions and the expertise to bring those solutions to life. Our IT Lifecycle Services, Change Management, User Adoption, and Network Readiness Assessments are designed to drive your Digital Transformation strategy with the degree of guidance that best meets your organizational needs.

### Enterprise Collaboration

Yorktel's Enterprise Collaboration solutions and services extend your collaborative reach throughout your journey to Digital Transformation. Our intelligent Unified Communications solutions span the silos of voice, video, presence, email, BYOD, mobility, and more.

Thanks to the growth of the cloud, workplace collaboration tools are even more accessible, without the management requirements of on-premises equipment. Our expert IT Consultants integrate these business systems, processes, devices, and people, enhancing productivity across your organization.

### Media & Event Production Services

Yorktel offers a variety of professional Video & Event Production services, Video Streaming, and Creative Digital Media capabilities for industry leaders around the globe. The world's most accomplished executives choose Yorktel to enable corporate collaboration and video presentations across all lines of industry.

### Technology as a Service

Yorktel's Enterprise Technology as a Service (TaaS) offers a wide selection of innovative Digital Transformation solutions and operational tools from our leading vendor Partners. Organizations can choose the components which best meet their needs — enhancing Enterprise Collaboration while simplifying the user experience.

TaaS uses an appealing, subscription-based model, allowing the use of OpEx rather than CapEx dollars for technology investment. This flexibility gives your organization access to the products and services it needs in a financial structure you can afford.

### Strategic Partnerships with Top Tier Industry Leaders

Yorktel's industry longevity has fueled long-standing partnerships with a broad array of industry leaders. Our relationships with best-in-class strategic technology partners empower us to create integrated solutions that are more than the sum of their parts. Because of our widespread access to experts across the technology spectrum, we can offer our customers the consultative and technical expertise to target specific business objectives and drive Digital Transformation.

### Contact Us

Visit Yorktel online at [yorktel.com/contact-us](http://yorktel.com/contact-us).

Follow Yorktel on Twitter: @yorktelcorp.

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### Vendor Certifications (Multiple)

- CISCO
- Poly
- Vidyo
- AMX
- CAVSP-CTS
- ClearOne
- Crestron
- InfoComm
- Initia
- Microsoft
- Nortel/Avaya
- Pexip
- Poly
- Vidyo

• See complete list at <https://www.yorktel.com/about-us/certifications/>

